

Agustín Suárez

Founding Engineer

Montevideo, Uruguay

Founding engineer with 8 years of expertise in software development, team leadership, and technical innovation. At 23 years old, currently leading product at Ventia, a rapidly expanding CRM & Sales Performance Management SaaS platform serving clients across Latin America. Passionate about building scalable software solutions, leading high-performing teams, and driving impactful business results through technology.

Professional Experience

CTO & Founder, Ventia

June 2021 – Present

- Founded and scaled Ventia from startup to an established company, achieving **\$360K ARR**, with more than **30 clients**.
 - Launched a comprehensive CRM and analytics platform tailored specifically for SMBs with consultive sales process on the latam market.
 - **Managed** a technical team consisting of **3 developers** and **1 UI/UX designer**.
 - Selected for prestigious acceleration and immersion programs: **Endeavor ScaleUp**, **Itaú Cubo**, and **Mana Tech Miami Immersion Program**.
 - Utilized an advanced tech stack: Next.js, Node.js, Express, MongoDB, Redux, React Native, Tailwind, AWS, and Redis.
 - Product experience, working with Figma and leading product initiatives.
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Education

Bachelor's Degree in Computer Systems

Universidad ORT Uruguay, Montevideo, Uruguay

January 2021 – November 2026 (expected)

IT and Programming Technician

ESI Buceo, Montevideo, Uruguay

2017 – 2019

Certifications & Programs

Tribu CTO Mentoring Program with Joaquin Colella
Emprelatam pre-acceleration program for Startups
JavaScript Algorithms and Data Structures - Free code camp
React and React Native Development - Udemy
MERN Stack Multi-User Blogging Platform - Udemy
The Complete Node.js Developer Course - Udemy

Projects

Companion AI (2025)

Developed a personalized AI assistant that tracks tasks and enhances productivity through contextual suggestions and intelligent responses

Stack: Electron, Vite, Shadcn UI, OpenAI API, Cursor.

Circular - thecirculartech.com (2024 - 2025)

SaaS platform for fashion product management and design processes. Led product ideation, defined technical specifications, created product roadmap, and managed the outsourced development team.

StartupsUruguay.com (2023)

Built a curated directory showcasing Uruguayan startups to foster connections within the local entrepreneurial ecosystem.

Stack: Next.js, Tailwind CSS.

Vendedores Pro (2020)

Developed a digital platform enabling SMBs to launch and manage affiliate marketing programs.

Technical Skills

Languages & Frameworks: JavaScript, TypeScript, Node.js, Python, React, Next.js, Express, Redux, React Native, Tailwind, Electron, Java, C# and .Net.

Databases: MongoDB, PostgreSQL, Redis

Cloud & Infrastructure: AWS, Docker, Git, CI/CD

Languages

Spanish (Native)

English (Professional fluency) – Cambridge FIRST Certificate

Interests

- Entrepreneurship
- Product and user centric development
- AI and Data Science
- Marathon Running and Fitness